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**ERP.BG®**

**Post modern ERP Era?**

# ERP.BG<sup>®</sup>

- Into business software market since 1991



- EnterpriseOne<sup>®</sup> ERP –  
Offering solutions since 2005

- ERP.BG offering  
EnterpriseOne<sup>®</sup> ERP as SaaS  
since 2010.

- 8 Consulting & Implementation Partners for EnterpriseOne®
- 7 Dev Partners for Web, Apps and other applications for EnterpriseOne®

Some numbers

Over 80

Implementation projects of  
EnterpriseOne®



**Some numbers**

29

**New projects since 2015**

Some numbers

EnterpriseOne<sup>®</sup> has

Over **1000**

Concurrent users



Some numbers

1% of Bulgaria's GDP



# ERP

Before it was cool!



# Chronology

## MRP I

1970s - 1980s



## MRP II

1980s - 1990s



## ERP

1990s - 2010s



## Postmodern ERP

2010s - Present



## MRP (Material Requirements Planning)

Управленска концепция за планиране на материалното снабдяване и оптимизация на запасите от производствени суровини и материали

- ✓ ефективно управление на запасите
- ✓ автоматизирана система, която отчита влиянието на множество параметри върху производството в реално време

## MRP II (Manufacturing Resource Planning) = MRP + CRP + Financials

Методология за управление и планиране на производствените мощности и потребности от материали

- ✓ Модулите за оценка на производствените мощности, снабдяването, планирането и отчетността, работят като компоненти на единна система и ползват единна база данни.



Оливър Уайт

### ■ ERP (Enterprise Resource Planning)

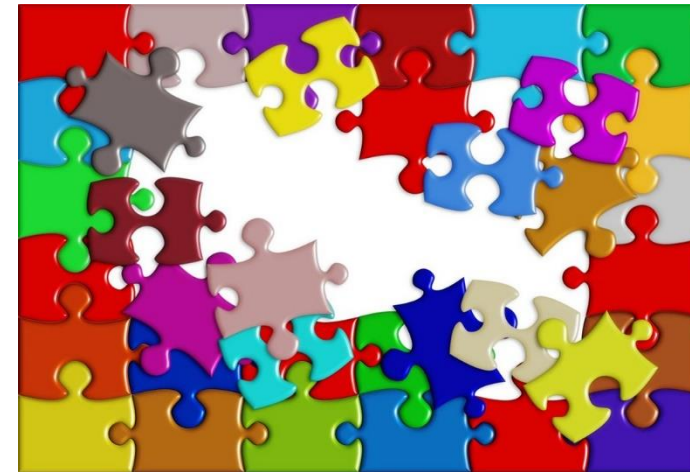
- Терминът ERP е измислен от Gartner през 1990 г.

Нов, по-широкообхватен клас системи за цялостно и интегрирано управление на фирмените ресурси. Включват в себе си:

- MRP II
- CRM (Customer Relationship Management)
- HRM (Human Resource Management)
- Financials
- Sales/Distribution
- и др.

■ **ERP II** – не-наложил се термин, но се асоциира с разширяване на системите към взаимодействие с доставчици, клиенти, партньори и др.

# All-in-one VS. Best of breed



### Best of Breed

- Best possible solution for every process in the company
- Dire integration costs
- Data integrity is a myth







# All in One

- Pre integrated functional modules
- Data integrity in its shine
- Long term cost efficient


- Missing functionality
- Higher initial costs

Good at everything, best at nothing!



# What's Next

Post ERP ERA

- 
- In 2014 Gartner predicted that by 2016 heavily-customized ERP-implementations will be referred to as “Legacy ERP”.
  - According to Gartner the ERP suite is being deconstructed into a more loosely coupled ERP environment with much of the functionality sourced as cloud services.
  - Gartner named this “Post Modern ERP”.

# Post modern ERP?

- User centric
- Data-driven
- Based on loosely coupled applications not a single product suite
- Driven by the nexus of forces (Information, Social, Mobile, Cloud)
- Seamless
- Connected

„Gartner“



# Post ERP ERA





Digital core, keeping the data integrity, being a backbone of the whole ecosystem

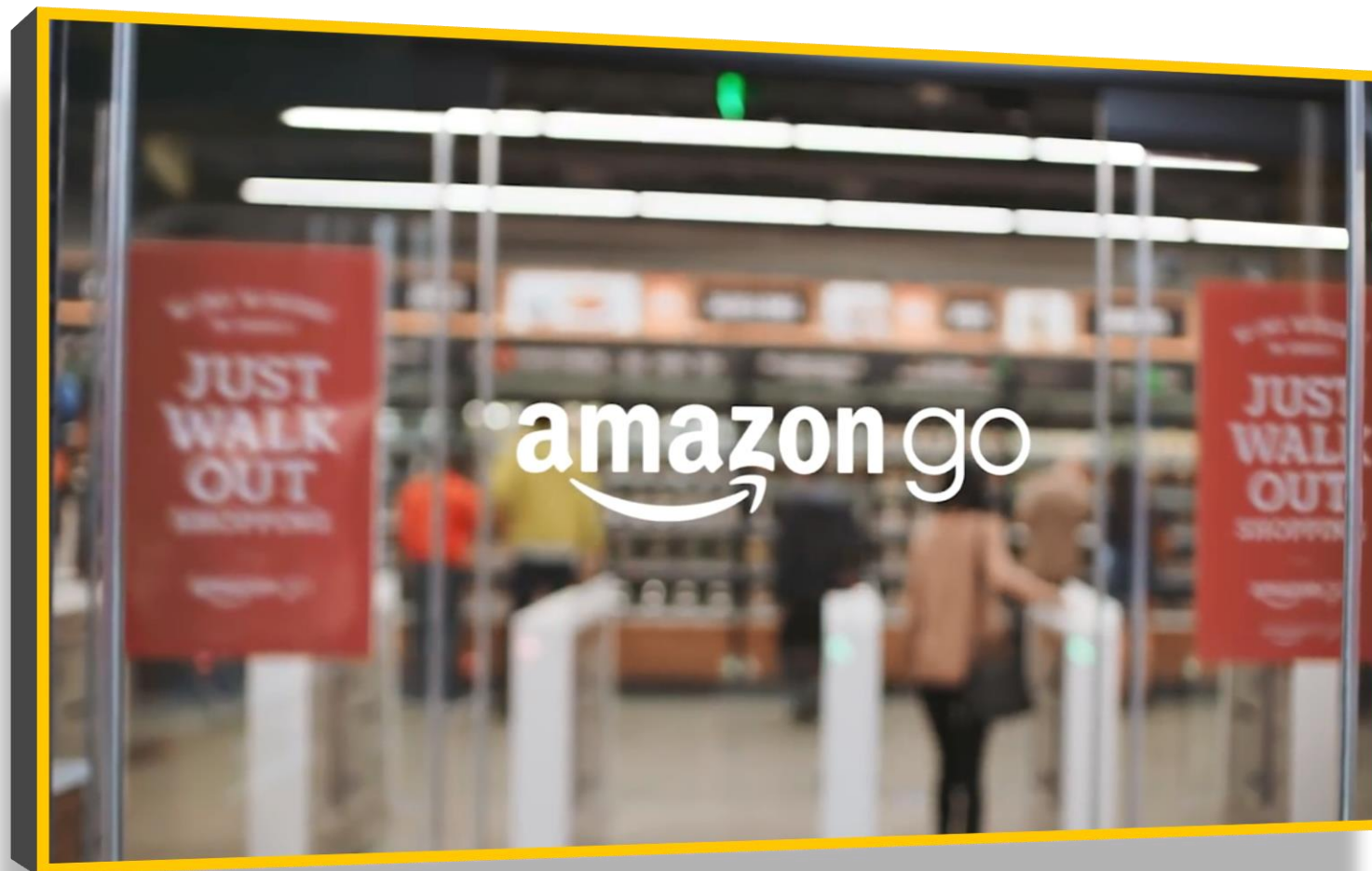


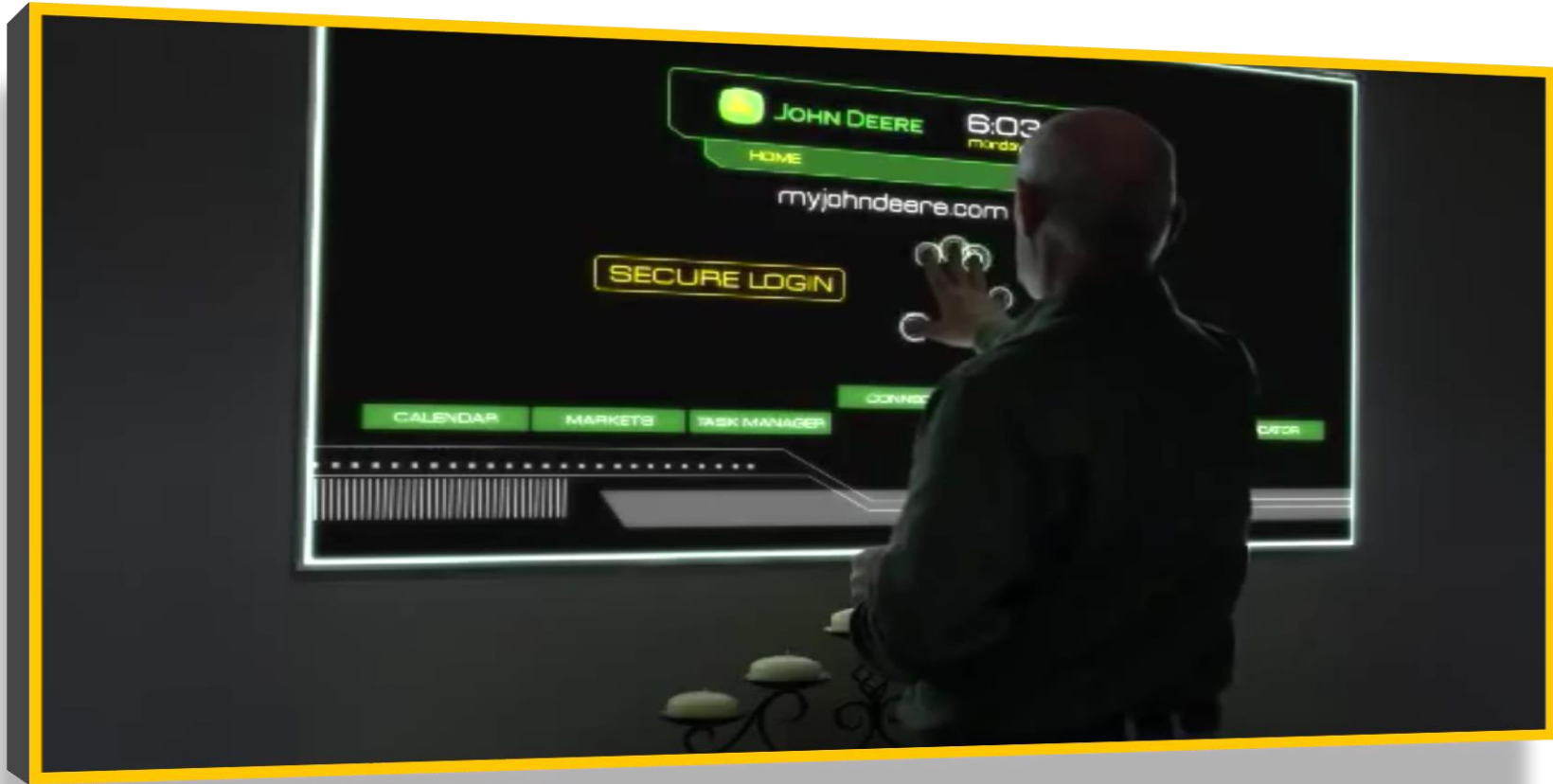
External ecosystem, Created especially for DG, answering specific UX needs.

What's Next???

# Next Generation ERP Solutions











**ERP.BG<sup>®</sup>**

Благодаря Ви за вниманието!

Димитър Димитров



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